

# CIDS EXECUTIVE COURSE FINANCIALS AND THE EXPERT WITNESS

<u>Module 1:</u> « Principle of Accounting, Business in Distress, Effective Communications and Insights into the Role of Expert Witness »

**Program Director: Geoffrey Senogles** 

## Geneva, 11-12 October 2019

# FRIDAY, 11 October 2019

- 1. Financial Statements a Primer
  - Constituent statements
  - What each statement communicates
  - Connections and interactions
- 2. **Double Entry Book-Keeping** a Primer
  - A two-way street
  - Build up, step by step
- 3. Accounting Differently
  - Revenue recognition

#### Lunch break

- 3. Accounting Differently
  - Accruals v. Cash
- 4. Accounting for contingent legal proceeds/payments
- 5. Business valuations and loss of profits
  - Main concepts



# SATURDAY, 12 October 2019

- 6. Business valuations and loss of profits
  - Main methodologies
- 7. A business in peril
  - Profitability, liquidity, solvency
  - Cash, cash and... cash
  - Key accounting warning signs
  - The inside track towards insolvency

## Lunch break

- 8. Communications session jointly led by Geoffrey Senogles and John Zimmer
  - How to use your voice effectively in the hearing room
  - Story telling, getting your message across
  - Slide decks, get your key points across

## 9. The expert witness

- Their role, responsibilities and perspectives take a walk in their shoes
- Choosing an expert
- Party-appointed or tribunal-appointed
- Helping your expert to be effective