



SHORT COURSE ON

FINANCIALS AND THE EXPERT WITNESS – MODULE 1

Principles of Accounting; Businesses in Distress; Effective communications; Insights into the role of expert witness

Maison de la Paix (Geneva), 7-8 December 2018



This 2-day program will provide an insight into the work and role of a financial expert witness in international arbitration.

It is designed for professionals dealing with international arbitration who face complex and challenging cases and who wish to further sharpen their ability to advise their clients on potential strengths and weakness in financial claims or defenses, to critically review their own expert witness draft report or to plan cross-examination. We include an interactive session on how lawyers can make highly effective presentations and another session looking into the role and perspective of an expert witness.

The program is not restricted to lawyers in private practice, it is also suited for litigation funders, in-house counsel and government or public sector professionals who deal with arbitration.

Learning Outcomes

- Gain an understanding of building blocks of accounting and of financial statements
- Learn about some loss valuation methodologies
- Be better equipped to ask informed questions to opposing parties about their reported potential litigation liabilities
- Be able to recognize a business facing terminal decline
- Learn to use your voice and a slide deck to make a compelling argument before an arbitral tribunal
- Better understand the role of an expert witness - and hence be more effective in choosing, and working with, experts (whether appointed by your client or by the tribunal)

Certificate

At the end of the module, participants will receive a certificate of attendance.

Fee

The tuition fee is CHF 2'000.

Program Director and Instructor

The program is led by [Geoffrey Senogles](#), a Chartered Accountant with extensive experience of testifying as a financial expert witness in investment treaty, commercial and sports arbitrations and who previously worked on mass claims resolution in the United Nations Compensation Commission (UNCC). Over the years, he has also acted as non-executive director for several companies and as Vice President and Partner in international consulting firms. He is now a partner in [Senogles & Co](#), near Geneva and has been delivering training to lawyers for over a decade.

The session on communication will be led by [John Zimmer](#), an internationally recognized speaker and expert on public speaking. For many years, John practiced corporate commercial and environmental law with Fasken Martineau, one of Canada's largest firms. In 1998, he moved to Geneva and has worked at the United Nations and the World Health Organization. He is now a full-time speaker, giving keynotes, emceeding events, and helping companies communicate more effectively.

Applications

Applications must be submitted via the form available on our website: www.cids.ch. The program is open to 15-20 participants. Applications close when seats filled.

Contact

More information on this program on www.cids.ch. You can also write to info@cids.ch.